

Annual General Meeting And Members' Meet-up 2022

Saturday 30 April

















Send us your questions



Select the speech bubble to submit a question





Welcome Steve Round, Chair







Board of Directors



Amanda Chambers



Paul Ellis



Andrew Gold



Kerry Mashford



Tim Morgan



Chris Newman



Louise Pryor



Steve Round



Vince Smith



Annual General Meeting Agenda



Steve Round
Non-Executive Director



Paul EllisChief Executive



Agenda

- Welcome
- Resolution 1: To receive the Annual Report and Accounts for the year ended 31 December 2021
- Resolution 2: To re-appointment BDO LLP as auditors
- Resolution 3: To approve the Directors' Remuneration Report ended
 31 December 2021
- Ask the Directors
- Voting results
- Any other business and closing comments













- Gradual return to office as a hub, but taking some of the innovations of working from home
- Online savings account opening
- New cloud-based phone system
- Cyber security enhancements
- Fully re-opened our savings account range











- We published our first climate disclosures, following TCFD guidelines – Taskforce for Climate Related Disclosures
- We published our 2030 strategy, following extensive consultation including colleagues and members
- We published the strategy to coincide with COP26
- We had a strong presence in COP26:
 - UK Green Building Council retrofit and built environment proposals
 - Architects for Climate Action Network
 (ACAN) pressing for large-scale retrofit





















- Entry level SAP rating for new-build raised from 85 to 88
- 300% increase in retrofit lending
- 70% uplift in gross lending increasing impact
- 30% uplift in community-led
- Peninsula Trust coastguard cottages in Cornwall – supporting local residents
- Ulva Ferry CLT kept local school open



- Ettrick and Yarrow Conversion of farmsteading
- Nith Valley Dumfries Passivhaus community project
- ChaCo close to completion
- Purehaus BeattiePassiv system development case
- Sustainable retrofitted Victorian terrace





2021 highlights — awards, awards!

- British Banking Awards TCF champion
- British Banking Awards Best Ethical Finance Provider
- Investors in the Environment Overall Outstanding Achiever
- Money Age awards
- Savings Champion awards
- Mortgage Finance Gazette best self-build lender
- Mortgage Finance Gazette lifetime achievement award
- Yorkshire Business Awards Environmental Sustainability
- Passivhaus Pioneer Paul Ellis

























Financial Report 31 December 2021



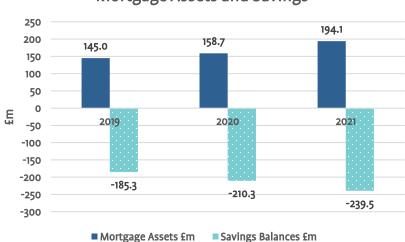
Amanda Chambers

Finance Director

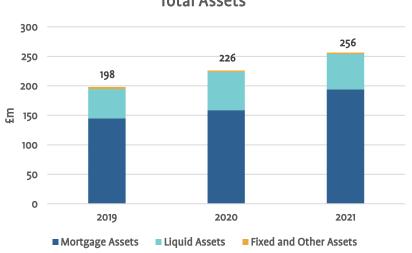


Balance sheet





Total Assets



Record levels of gross lending at £69.4m (2020: £39.3m)

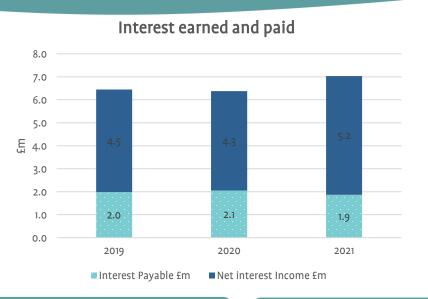
Mortgage asset growth of 22.30% to £194.1m

Steady savings balance growth of 13.8% (2020: 13.5%) 90-day account re-opened

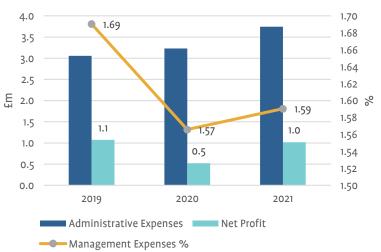
Liquid assets utilised to support the record lending

Total Assets growth of 13.3% to over £250m for first time

Income statement



Expenses and Net Profit



Record lending performance reflected in increased net interest income to £5.2m

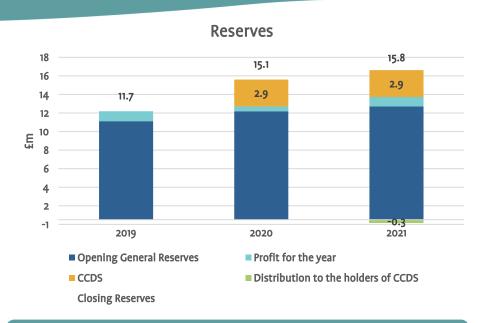
Reduction in interest payable due to the overall low interest rate environment

Investment in digital strategy and operational capability increased expenses to £3.8m

Marginal increase in costs to mean assets ratio at 1.59%

Net profit increased to £1.0m Underpinned by strong environmental lending and investment to support future growth

Reserves



Reserves continue to grow through sustained profitability, bolstered by the issuance of CCDS in 2020

This stands us in excellent stead for expanding our loan book, supporting as many sustainable projects as we can

Vote — Resolution 1



To receive the Annual Report and Accounts for the year ended 31 December 2021





Auditors





Tim Morgan
Non-Executive Director



Auditors

- We ask our members to authorise the reappointment or selection of a new auditor each year, at the AGM
- The Audit Committee leads on recommending the auditor
- Having taken into consideration members views, BDO who are a medium sized firm became the Society's auditors for the first time in 2020 and have continued to worked very constructively with the Ecology team during 2021
- We are recommending their reappointment this year.



Vote — Resolution 2



To re-appoint BDO LLP as auditors





Remuneration Report





Louise Pryor
Non-Executive Director



Remuneration Report

- Continuous commitment to fair pay
- Pay ratio 6.72:1 with 8:1 highest to lowest pay limit maintained
- Executive Directors do not have variable pay
- Policy continues to be mindful of gender pay
- Accredited living wage employer status retained





Vote — Resolution 3



To approve the Directors'
Remuneration Report for the year ended 31 December 2021



Thank you for voting



Please hand in your paper poll card or vote online



Ask the Directors



Amanda Chambers



Paul Ellis



Andrew Gold



Kerry Mashford



Tim Morgan



Chris Newman



Louise Pryor



Steve Round



Vince Smith



Ask the Directors





Voting results





Closing comments Steve Round, Chair









Steve Round Chair



Louise Pryor Chair designate



Paul EllisChief Executive



Closing comments

Thank you for participating!

Please email <u>agmaecology.co.uk</u> if you have any further questions for our Directors or the Ecology team

